

JEFF RIVERS – LONG VIEW BUSINESS PARTNERS LLC

SENIOR MANUFACTURING EXECUTIVE – FINANCIAL, COMMERCIAL & OPERATIONS

Senior manufacturing executive with career success leading dynamic production facilities within financial, operations, and commercial space and startup, family-owned, Fortune 500, and private equity organizations. P&L ownership for 18 years. Leverages business wisdom gained from experience in a wide array of functions. Instrumental role in facility expansions.

Growth-oriented professional across diverse business sizes and cultures. Expert in advanced manufacturing technologies, casting, precision machining/tooling & assembly environments. Strategist who defines vision and organizational direction. Innovator with deep knowledge of lean manufacturing, systems implementation and KPIs to drive continuous improvement.

Process-oriented leader who builds teamwork and a “family type” environment through a cross functional leadership style. Committed to well maintained and safe operational environment. Builds and scales teams and systems.



Impressive Achievements

- Drove long-term implementation and sustainment of Strategic Deployment (Hoshin Planning) for 12+ years, supported by planned lean projects and cost savings projects for purchasing, scrap, and operations.
- Led excellence in quality system audits by customers and third-party registrars supported by excellence in internal auditing.
- Managed a second manufacturing facility for a five-year period improving all relevant KPIs.
- Created sales and marketing plans for niche products of specialized machining, tooling, and magnesium castings.
- Executed building expansion project of 65k sq. ft within \$7.5M budget followed by \$4M in capital for manufacturing equipment.
- Sold \$400k of components back to a customer to improve cash conversion cycle and keep customer accountable to supply chain.
- Positioned a family business for acquisition by a Fortune 500 company.

Professional Development

Bachelor of Science, Marketing & General Business, St. Cloud State University

Lean Operations courses, University of Wisconsin–Madison

Lean Horizons: Strategic Deployment (Hoshin Planning), Pace Industries

Continuous Improvement Technologies, Leggett & Platt Inc. Lean Training

Contact Information

612-718-0924
4017 Donnelly Dr. NW
Maple Lake, MN 55358
jeff.rivers@longviewbusinesspartners.com
www.linkedin.com/in/jeff-rivers



LONG VIEW
BUSINESS PARTNERS

Operational
Excellence

Executive
Leadership

Customer
Satisfaction

Quality & Delivery

Components
Manufacturing /
OEM

Systems
Implementation &
Planning